The most experienced IoT solution provider in the water industry

Aplix creates access to the internet of things (IoT) for all users, everywhere and on every device by designing an easy-to-use wireless connectivity solution that is affordable and available to all.

Aplix has worked with water treatment system providers and home electronics manufacturers to develop dozens of proven hardware solutions that address the unique requirements of the water treatment industry.

That makes Aplix the most experienced IoT solution provider in the water industry.

Aplix has partnered with Taiyo Yuden (http://www.t-yuden.com), a leading solutions provider in the wireless connectivity market. We create the "Time-to-Market Cloud IoT Solution," which integrates module technology with smart phone apps and connection to the backend cloud server services.





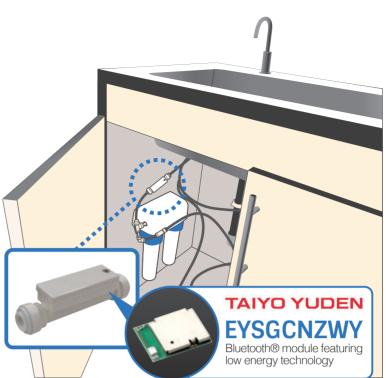
#### A Solution Example

Visualize water usage to continuously monitor the water treatment systems

## **IoT Water Flow** Sensor Beacon

#### Sense water flow and show water usage in various data forms

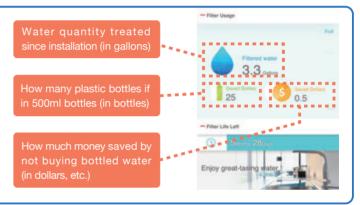
Aplix IoT water flow sensor beacon has been adopted by the world largest kitchen sink manufacturer. The sensor beacon can be retrofitted to existing water treatment systems as well as new ones.



### Aplix IoT Water Flow Sensor Beacon Can:

#### **Visualize the Water Usage**

Visualize usage data of any water treatment systems on the smartphone app by monitoring water flow. Visual interface can be designed in so many ways. Data such as how much water has been treated, how many plastic bottles been saved, and how much dollars have been saved can be shown in the app. The users can easily see the benefit of owning water treatment systems.



# Filter Replacement Alert Screen



Smartphone app shows an alert The app provides a link to the online when filter replacement is due store to purchase replacement filters

#### Alert When to Change the Filters

Filter replacement alerts are sent automatically based on the actual amount of water treated. The app can provide links to online stores to order replacement filters so that users do not need to look for replacement filters. By providing timely alerts and easier way of getting replacement filters to the users, risk of lost-opportunities in replacement filter sales are minimized, resulting in sustainable post-sales revenue opportunities.

#### Make a Difference with IoT

With varieties of products available in the market and the qualities of competing products being ever harder to compare, it is very difficult for consumers to make choices. It is also difficult for manufacturers to distinguish themselves from the rest. The long-lasting post-sales relationship created through smartphone interfaces between manufacturers and product users will help enhance the brand value. Needless to say, new functions enabled by IoT technologies can make a product distinguishable from others without burdens usually required to develop a completely new innovative product. Big data obtained from products in use may also benefit businesses in variety of ways.

